

The following tables are supplemental to a Commonwealth Fund case study, M. Hostetter, S. Klein, and D. McCarthy, *CareMore: Improving Outcomes and Controlling Health Care Spending for High-Needs Patients* (The Commonwealth Fund, March 2017), available on the Fund's website at: <http://www.commonwealthfund.org/publications/case-studies/2017/mar/caremore>.

Table 1. CareMore Medicare Advantage Enrollment and County Characteristics for Select Counties, 2014

County	Los Angeles, Calif.	Orange, Calif.	San Bernardino, Calif.	Santa Clara, Calif.	Stanislaus, Calif.	Pima, Ariz.	Clark, Nev.	SEVEN COUNTIES*
TOTAL CAREMORE ENROLLMENT BY COUNTY*	32,032	8,017	4,400	3,939	3,510	10,750	5,804	68,452
Total Medicare Advantage enrollment by county	625,754	205,160	144,921	91,150	32,428	85,371	85,371	1,270,155
<i>CareMore as a percent of county Medicare Advantage</i>	5.1%	3.9%	3.0%	4.3%	10.8%	12.6%	6.8%	5.4%
Total Medicare eligibles by county	1,336,467	439,930	255,492	244,093	77,509	186,122	186,122	2,725,735
<i>Medicare Advantage penetration rate by county</i>	46.8%	46.6%	56.7%	37.3%	41.8%	45.9%	45.9%	46.6%

Note: We examined five counties in California (Los Angeles, Orange, San Bernardino, Santa Clara, and Stanislaus) and one county each in Arizona (Pima) and Nevada (Clark) where CareMore has Medicare Advantage enrollment. We excluded Riverside County, Calif., where CareMore enrolled fewer than 100 members; Maricopa County, Ariz., where CareMore has not fully implemented its standard model; and counties in Virginia.

* Includes enrollment in all plan types, including some plans that we did not include in the analysis.

Data: Centers for Medicare and Medicaid Services.

Table 2. Weighted Average Ratios of CareMore Bids to County Average Medicare Advantage Payments for Parts A and B Benefits: Select Plan Types and Counties, 2014

County	Los Angeles, Calif.			Orange, Calif.			San Bernardino, Calif.			Santa Clara, Calif.		
	Enrollment by plan type	Ratio: CareMore bid to county average payment	Ratio: CareMore rebate to county average rebate	Enrollment by plan type	Ratio: CareMore bid to county average payment	Ratio: CareMore rebate to county average rebate	Enrollment by plan type	Ratio: CareMore bid to county average payment	Ratio: CareMore rebate to county average rebate	Enrollment by plan type	Ratio: CareMore bid to county average payment	Ratio: CareMore rebate to county average rebate
CAREMORE BY PLAN TYPE												
General enrollment HMO plans	17,012	0.89	1.27	4,371	0.96	1.49	1,847	0.98	1.34	1,913	0.92	2.03
Chronic condition special needs plans (C-SNP)	10,451	0.95	1.10	2,402	1.00	1.20	1,785	1.00	1.10	1,090	1.00	0.93
Dually eligible special needs plans (D-SNP)	1,554	0.95	1.88							315	0.92	1.77
Institutional special needs plans (I-SNP)	1,203	0.96	1.11	759	1.02	1.10	25	1.02	1.10			

County	Stanislaus, Calif.			Pima, Ariz.			Clark, Nev.			WEIGHTED AVERAGE: SEVEN COUNTIES*		
	Enrollment by plan type	Ratio: CareMore bid to county average payment	Ratio: CareMore rebate to county average rebate	Enrollment by plan type	Ratio: CareMore bid to county average payment	Ratio: CareMore rebate to county average rebate	Enrollment by plan type	Ratio: CareMore bid to county average payment	Ratio: CareMore rebate to county average rebate	Enrollment by plan type	Ratio: CareMore bid to county average payment	Ratio: CareMore rebate to county average rebate
CAREMORE BY PLAN TYPE												
General enrollment HMO plans	1,660	0.95	1.41	4,920	0.90	1.48	2,558	0.97	0.84	34,281	0.92	1.40
Chronic condition special needs plans (C-SNP)	1,184	1.00	0.91	4,500	0.96	1.07	2,674	0.95	0.97	24,086	0.97	1.04
Dually eligible special needs plans (D-SNP)										1,869	0.95	1.83
Institutional special needs plans (I-SNP)				857	1.00	1.00				2,844	0.99	1.08

Note: We examined Medicare Advantage General Enrollment and Special Needs Plans in five counties in California (Los Angeles, Orange, San Bernardino, Santa Clara, and Stanislaus) and one county each in Arizona (Pima) and Nevada (Clark). We excluded Riverside County, Calif., where CareMore enrolled fewer than 100 members; Maricopa County, Ariz., where CareMore has not fully implemented its standard model; and counties in Virginia.

* We did not have data on CareMore's bids for special needs plans for end-stage renal disease; we excluded employer-group and Part D prescription drug-only plans from the analysis.

Benchmark amounts were matched to CareMore's star ratings by contract.

Data: Centers for Medicare and Medicaid Services.

Table 3. CareMore Plan Bids and Rebates Compared to Los Angeles County Average Medicare Advantage Payment (Per Member Per Month) by Plan Benefit Package for 2014

CareMore plan bids								Los Angeles County				
Contract number	Plan benefit package	Plan benefit package name*	SNP Type	Average Part C risk score	Average A/B PM/PM payment	Average rebate PM/PM payment	Total	CareMore enrollment	County average A/B payment	County average rebate	Ratio: CareMore bid to county A/B payment	Ratio: CareMore rebate to county rebate payment
HO544	2	CareMore Value Plus (HMO)		1.021	667.42	187.38	854.8	17,000	750.43	122.73	0.89	1.53
HO544	3	CareMore Connect (HMO SNP)	D-SNP	1.295	809.17	113.17	922.34	1,554	848.65	60.22	0.95	1.88
HO544	4	CareMore Reliance (HMO SNP)	C-SNP diabetes	1.641	610.32	359.89	970.21	8,033	648.20	308.73	0.94	1.17
HO544	5	CareMore Touch (HMO SNP)	I-SNP	2.308	689.58	341.15	1030.73	1,203	716.26	307.52	0.96	1.11
HO544	7	CareMore StartSmart Plus (HMO)**		NA	NA	NA	NA	693				
HO544	8	CareMore Value Plus (HMO)		0.953	697.19	123.94	821.13	12	750.43	122.73	0.93	1.01
HO544	10	CareMore Reliance (HMO SNP)	C-SNP diabetes	1.701	613.66	307.65	921.31	14	648.20	308.73	0.95	1.00
HO544	13	CareMore Heart (HMO SNP)	C-SNP CVD	1.831	658.98	318.08	977.06	1,317	648.20	308.73	1.02	1.03
HO544	14	CareMore Breathe (HMO SNP)	C-SNP COPD	1.897	612.74	377.12	989.86	1,087	648.20	308.73	0.95	1.22
HO544	15	CareMore ESRD (HMO SNP)**	C-SNP ESRD	NA	NA	NA	NA	1,119				
Total CareMore enrollment for county								32,032				
Weighted average ratio CareMore to county A/B payment: Value Plus HMO plans								17,012			0.89	1.27
Weighted average ratio CareMore to county A/B payment: C-SNP plans								10,451			0.95	1.10
Weighted average ratio CareMore to county A/B payment: D-SNP plans								1,554			0.95	1.88
Weighted average ratio CareMore to county A/B payment: I-SNP plans								1,203			0.96	1.11

* We excluded end-stage renal disease (ESRD) special needs plans, employer-group (retiree) plans, and Part D prescription drug-only plans from the analysis.

** Enrollments are shown only to verify total county enrollment.

Data: Centers for Medicare and Medicaid Services.